

# Jack McCall

## Re-Energizing Organizations! Finding Your Second Wind In A Warp Speed World

### *AGRI-BUSINESS*

Modern Agri-business faces wide-reaching challenges. The number of farms continues to drop. Succession planning has become a key factor as the younger generations don't move away from the family farm. The volatility of the world market has changed how agri-business functions in a global economy, influenced by far-reaching USDA regulations. Jack's message focuses on the need to bring a new mentality and professional business savvy to the table to be able to compete in today's marketplace.

#### Keynote:

##### Re-Energizing Agri-Business

##### *Finding Your Second Wind In A Warp Speed World*

The speed and complexity of the new agri-business environment has brought untold pressure on how we do business today. Competition in the world environment is sophisticated and fierce. Modern agri-business is no place for the faint hearted.

But when it's all said and done, a life that is tied to our land is still the best way of life.

Jack shares with audience members fresh insights and strategies on how to hold on to the best of both worlds.

#### Seminar:

##### Succession Planning

##### *How To Hold On To The Family Farm And Way of Life*

Making the transition from one generation to the next is one of agriculture's greatest challenges. Often times it is a matter of cash. There are sophisticated strategies that can be implemented to create necessary transitional cash. In layman's terms, Jack shares strategies on how to open the discussion of estate planning.

*"Jack McCall will captivate your audience with his family stories and take you back to a time that no longer exists. He is an A+ speaker and perfect for any event with farmers present."*

- Georgia Milk Producers



Jack McCall is a motivational humorist and business expert.

Jack has rolled more than 30 years of leadership experience in healthcare, non-profit foundations, insurance, banking and agri-business into his full-time professional speaking and training business.

A natural humorist, Jack's stories cross generational and cultural lines, and provide audiences with a sense of renewal.

#### Contact:

Jack McCall

P.O. Box 495

Hartsville, TN 37074

Jack@jackmccall.com

# Jack McCall

## Re-Energizing Organizations!

Finding Your Second Wind In A Warp Speed World

### ALL ABOUT JACK

Jack's infectious sense of humor and wealth of related stories engage audiences across the country from all walks of life. He could have had a successful career as a stand-up comic, or a healthcare executive, but chose to share his experiences to motivate people to stay the course and remain connected.

### LEADERSHIP

From a diverse 30+ year career in leadership roles in healthcare, non-profit foundation management, insurance sales, banking, and agricultural businesses. He has consulted with government agencies, cooperatives and corporations to improve collaboration and communication. Jack brings a diverse background of successful endeavors to his speaking and training workshops.

### SPEAKER/STORYTELLER

Jack is the owner of his own business and is a highly requested motivational humorist. His natural gift of storytelling, developed over 35 years, provides a masterful way of bringing things home. His grasp of real life is his own.

### CREDENTIALS

Jack obtained a degree in Animal Science from the University of Tennessee and has received certifications in banking, life insurance underwriting and financial consulting.

**Contact:**  
**Jack McCall**  
**P.O. Box 495**  
**Hartsville, TN 37074**  
**Jack@jackmccall.com**

### Quick Facts About Jack

- ◆ University of Tennessee, BS, Animal Science
- ◆ Tennessee School of Banking –Vanderbilt University, Certificate in General Banking
- ◆ The Graduate School of Banking of the South Louisiana State Univ.
- ◆ The American College—Chartered Life Underwriter & Chartered Financial Consultant

### Sample of 200+ Clients

- ◆ AgriBank
- ◆ American Farm Bureau
- ◆ USDA
- ◆ Farm Credit Bank of New Mexico
- ◆ Land O' Lakes
- ◆ National Milk Producers Federation
- ◆ South Dakota Wheat Growers
- ◆ Growmark
- ◆ National Auctioneers Association
- ◆ Mid-Atlantic Farm Credit
- ◆ Pioneer Hi-Bred, Int.
- ◆ Virginia Veterinary Medical Association